

AUSTRIA JUICE

Grow with us!

Internal Sales Manager (all genders)

 **Kroellendorf
(Allhartsberg, AT)**

 **Full time**

 **Entry date
by agreement**

What you tackle, you always do with full conviction and with great passion? You like to work in a team, and you don't like to choose the easiest path, but rather the one that takes you the furthest? Then you've come to the right place!

YOUR MISSION

- Support our sales team as an interface to production, marketing, QA, research & development, logistics and purchasing
- Handling & processing customer inquiries in close cooperation with the sales team
- Monitoring current contracts
- Creation of calculations, sample requests and development orders
- Supporting the coordination of development projects for new beverages
- Organization of product tastings
- Independent support of customers in the food industry up to a sales volume of approx. EUR 100k
- Support with market analyses & resulting further development of the sales strategy
- Independent preparation & organization of customer visits in coordination with the sale

YOUR BACKGROUND

- Completed commercial training (HAK, HLW, business studies)
- Professional experience is an advantage
- Strong communication skills
- Independent & proactive way of working
- Interest in the beverage, food & nutrition sector
- Strong understanding of numbers & business acumen
- Business fluent German & good English skills

YOUR BENEFITS AT AUSTRIA JUICE

- An extremely collegial team and a great working atmosphere
- As part of an international group, we guarantee job security and development prospects
- Home-office possibility
- Job bike leasing
- Public transport ticket subsidy
- Childcare allowance
- Financial support for lunch from the employer
- We are obliged to state the minimum salary for this position (collective agreement food industry, (beverages, group III/1st, 2nd year 2.669,98) - we will discuss the actual payment together

ABOUT AUSTRIA JUICE

We are one of the world's leading companies in the food & beverage market and employ around 1,000 people in 7 countries. Our customers appreciate our longstanding expertise in the development and production of innovative beverage concepts and high-quality food and beverage ingredients.

DIVERSITY & INCLUSION

As a global company, we are very proud of our diverse workforce and place the highest value on equal opportunity and diversity. We welcome and encourage applications from all individuals with enthusiasm for AUSTRIA JUICE, regardless of age, gender, disability, ethnicity, religion or sexual orientation.

CONTACT

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