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# Grow with us.

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The AUSTRIA JUICE Group, a Joint-Venture of AGRANA Beteiligungs-AG and Raiffeisen Ware Austria AG, is one of the most important global players in the food and beverage market and employs approximately 1,000 people at various production sites worldwide.

As a leading company in the industry, the AUSTRIA JUICE Group is appreciated by customers for its expertise in the development of innovative beverage concepts and high-quality food & beverage ingredients.

For our **Sales team** with location in **Vienna and/or optionally Kroellendorf (Lower Austria) or optionally in Germany** we are searching for a motivated personality to join us as **full-time employee** as:

## Junior Sales Manager Compounds (m/f/d)

### Your responsibilities

- Support the Teamleader of Sales Compounds of DACH region in all aspects of the operative compound business (B2B)
- Customer support in DACH region in close cooperation with the superior as well as the possibility to overtake and support customers from the German food retail market
- Active account management
- Support of existing customers
- Analysis, evaluation and optimization of customer- & market-potentials
- Continuous development of the customer- & product-portfolio as well as strategic development of existing and new markets
- Communication and cooperation with various internal interfaces (Product Development, Purchasing, Production and Quality Management)
- Contribute to the realization of strategic company & department objectives
- Support and process strategic customer projects
- Complaint management

### Our package

- Through an extensive onboarding, you will become familiar with the sales business in an international company and become a sales professional yourself
- Excellent working atmosphere in a very cooperative, open-minded team
- Deep-rootedness of the company locally in Austria, incorporated in a stable, international business environment with attractive perspectives and development possibilities
- Benefits: Home Office, flexible working hours, company car, i-Phone as company mobile phone, financial support of lunch, employee discounts, fruit basket, and much more
- For legal reasons, we are obliged to disclose the minimum salary according to the collective agreement for this position in Austria, which is € 34 035,68 gross per year. We consider your individual qualifications and experience and are willing to overpay appropriately. Details will be discussed in person.

### Your profile

- Completed, relevant professional training or university degree
- 1-2 years professional experience, preferably within food industry. However, we are also pleased to consider candidates from other industries if they are suitable.
- Passion and interest for food and beverages
- Excellent appearance, customer focus and intercultural skills
- Business acumen & good numerical skills
- Excellent communication skills
- High level of personal initiative & hands-on mentality
- Proactive & result-oriented way of working
- High willingness to travel (30-40% in the DACH region)
- Very good command of German & English, additional languages are an advantage
- Very good knowledge in MS Office

[Apply now!](#)

Passion you can taste.

**Nadia Talasinos**  
Director of Human Resources

AUSTRIA JUICE GmbH  
Kroellendorf 45 | 3365 Allhartsberg | Austria  
[www.austriaj Juice.com](http://www.austriaj Juice.com)

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