




Grow with us!

## Junior Sales Manager (all genders)

 Allhartsberg (lower Austria)  
or Vienna

 immediately

 full-time (38,5h)

*What you tackle, you always do with full conviction and with great passion? You like to work in a team and think sustainably with regard to nature and the environment? Then you've come to the right place!*

### YOUR MISSION

- Take responsibility for B2B-Sales of fruit juice concentrates to international customers in the food and beverage industry
- Actively manage key accounts, including regular customer visits, price negotiations and relationship management
- Independently handle contract and complaint management
- Coordinate and process customer requests in close collaboration with internal departments such as Quality Assurance, Production & Technics, Procurement, Logistics
- Manage and support sales and distribution partners
- Represent AUSTRIA JUICE at international trade and product fairs

### YOUR BACKGROUND

- Completed commercial studies with first professional experience
- Strong sales affinity, persuasive personality and excellent negotiation and closing skills
- High level of social intelligence, empathy and team spirit
- Proactive and autonomous way of working with a strong drive to build something and achieve success
- Passion for food and beverages
- Willingness to travel (20-30%), primarily within the EU, with potential for global travel in the medium term
- Fluent in German and English; additional foreign languages are a plus

### YOUR BENEFITS

- A highly collegial team and an excellent working atmosphere
- Austrian company, embedded in a stable, international corporate environment with diverse prospects and further training opportunities
- Benefits: company car, performance-related bonus payment, job bike leasing, public transport ticket subsidy, financial support for lunch, childcare subsidy, up to 50% home office
- Annual gross minimum salary (full-time basis) starting at € 48,680. We will determine the actual salary together with you and it will be based on your professional qualifications and experience.

### ABOUT AUSTRIA JUICE

We are one of the world's leading companies in the food & beverage market and employ around 1,000 people in 7 countries. Our customers appreciate our longstanding expertise in the development and production of innovative beverage concepts and high-quality food and beverage ingredients.

### DIVERSITY & INCLUSION

As a global company, we are very proud of our diverse workforce and place the highest value on equal opportunity and diversity. We welcome and encourage applications from all individuals with enthusiasm for AUSTRIA JUICE, regardless of age, gender, disability, ethnicity, religion or sexual orientation.

### CONTACT



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