Grow with us.

AUSTRIA JUICE GmbH is one of the most important global players in the food and beverage market and employs approximately 1,000 people at 15 production sites worldwide. As a leading company in the industry, the AUSTRIA JUICE Group is appreciated by customers for its expertise in the development of

innovative beverage concepts and high-quality food & beverage ingredients.

For our **Sales** department at our location in **Kroellendorf** (Allhartsberg, Lower Austria), we are looking for a motivated personality to join our team immediately as a **full time employee:**

Junior Sales Manager Flavors (f/m/d)

Your tasks

- Support the Head of Sales Flavors in all aspects of the operative flavor business
- Customer support in close cooperation with the superior (region Europe with focus on Austria)
- Active account management
- Support of existing customers
- Analysis, evaluation and optimization of customer-& market-potentials
- Continuous development of the customer- & product-portfolio as well as strategic development of existing and new markets
- Communication and cooperation with various internal interfaces (Product Development, Purchasing, Production and Quality Management)
- Contribute to the realization of strategic company & department objectives
- Support and process strategic customer projects
- Complaint management

Your profile

- Completed commercial education (HAK, HLW, etc.)
- 1-2 years professional experience, preferably within food industry. However, we are also happy to consider candidates from other industries if they are suitable.
- Excellent appearance, customer focus, intercultural skills
- Business acumen & good numerical skills
- Excellent communication skills
- High level of personal initiative & hands-onmentality
- Proactive & result-oriented way of working
- High willingness to travel (Europe)
- Very good command of German & English, additional languages are an advantage
- · Very good knowledge in MS Office
- SAP knowledge are an advantage

Our package

- International business environment with attractive perspectives and development possibilities
- Cooperation in a dynamic team with flexible working times
- Financial employer support of your daily lunch
- Diverse tasks with comprehensive individual responsibility
- Due to legal reasons, we are obliged to disclose the minimum salary according to the collective agreement for this position, which is € 30.828,70 gross per year. However, our attractive compensation package is based on market-oriented salaries.

Apply now!

Passion you can taste.

